

Message Text

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PAGE 01 PEKING 00055 060308Z
ACTION EB-08

INFO OCT-01 EA-10 ISO-00 AGRE-00 CIAE-00 COME-00
INR-07 LAB-04 NSAE-00 SP-02 STR-05 TRSE-00 FRB-03
OMB-01 L-03 SS-15 NSC-05 /064 W
-----080414 060543Z /12
R 060232Z JAN 78
FM USLO PEKING
TO SECSTATE WASHDC 9570
INFO AMCONSUL HONG KONG

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E.O. 11652: NA
TAGS: EEWT, ECSM, CH, US

SUBJ: WORK GLOVES PROBLEM

1. USLO OFFICERS HAD AN OPPORTUNITY TO DISCUSS COTTON
WORK GLOVE PROBLEM WITH A LEADING US IMPORTER ON
JANUARY 5. HE IS VISITING PEKING, SHANGHAI, AND
DALIEN TO PLACE PURCHASES OF COTTON WORK GLOVES FOR
DELIVERY DURING SECOND OF 1978 (FIRST HALF PURCHASES
HAVE ALREADY BEEN FINALIZED.) HE STATED THAT PRC
PRICES FOR THE PAST SIX MONTHS HAVE BEEN RUNNING
APPROXIMATELY FIVE PERCENT HIGHER THAN THOSE FOR
COMPARABLE WORK GLOVES FROM HONG KONG. (HONG KONG
IS, OF COURSE, LEADING US FOREIGN SUPPLIER). IM-
PORTER ATTRIBUTED THIS PRICE DIFFERENTIAL TO RELA-
TIVELY HIGH PRICE WHICH CHINESE PAID FOR IMPORTED
COTON LAST YEAR BECAUSE THEY BOUGHT TOO FAR IN
ADVANCE; HE ADDED THAT PRICE DIFFERENTIAL - IF MAINTAINED-- WILL ACT

AS RESTRAINT ON AMOUNT IMPORTED BY US.

2. IMPORTER INDICATED THAT IF HE COULD NEGOTIATE
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FAVORABLE PRICE HE WOULD LIKE TO INCREASE THE
AMOUNT OF WORK GLOVES PURCHASED; HOWEVER,
CHINATEX OFFICIALS HAVE TOLD HIM THAT THEY HAVE
DECIDED NOT TO INCREASE THE AMOUNT THAT EACH OF
THE MAJOR BUYERS WILL BE ALLOWED TO BUY. HE STATED
THAT THERE ARE FOUR OF FIVE MAJOR BUYERS WHO PUR-
CHASE FOR THE US MARKET. HE BELIEVES THAT CHINESE

ARE LIMITING SALES BECAUSE THEY ARE AWARE OF
SENSITIVITY OF THIS ITEM IN US.

3. SOURCE IS WELL KNOWN TO USLO OFFICERS, HAS
GOOD CONNECTIONS IN CHINATEX, AND IS BELIEVED TO BE
REPORTING ACCURATELY.
DEAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COTTON
Control Number: n/a
Copy: SINGLE
Draft Date: 06 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Errors: N/A
Expiration:
Film Number: D780009-0851
Format: TEL
From: PEKING
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780192/aaaaczfx.tel
Line Count: 69
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 1a9301e6-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
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Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
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Review Exemptions: n/a
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Review Release Date: N/A
Review Release Event: n/a
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Review Withdrawn Fields: n/a
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TAGS: EEWT, ECSM, CH, US
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Review Markings:
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